

NEW WAVE

Savers Account
Youth Newsletter



P.O. Box 2966
Mobile, AL 36652



RESPONSIBLE MONEY HABITS

1 Set a budget when you go shopping.
For example, only spend \$10 when you're shopping & don't go above that limit. Anything leftover goes into your savings.

2 Did your toy break? Try fixing it!
When you fix the items you own, you learn to take care of and value them a little more. This also keeps you from spending your savings on a new toy.

3 Wait before you buy.
Before you buy that dress, book, or toy, wait a while. Are you still thinking about it a week later? If so, buy it!

4 Save for something you truly want.
Do you want that new Xbox, bicycle, or new shoes? Save for it! When you save for something you truly want, you'll learn to value money and hard work!

Practicing responsible money habits is an essential part of growing up. When you know how to budget and spend your money responsibly, you'll be financially well off.

NEW WAVE

Savers Account
Teen Newsletter



P.O. Box 2966
Mobile, AL 36652



WHAT'S A LOAN?



You may be thinking, "Am I too young to be learning about loans?" Well... no, you're not! The sooner you learn about what a loan is, the better off you'll be in the future, especially if you're taking out student loans for college.

A **loan** is something that is borrowed, especially a sum of money that is expected to be paid back with interest – the cost of borrowing money, where the borrower pays a fee (based on the **interest rate**) to the lender for the loan.

Loans help you pay for something you cannot afford to pay for out of pocket. For example a car, college, or even a home. They can come in handy, but they sure are tricky!

You need to be able to pay off the monthly payments, plus the interest rate to be in good stand-

ing with your loan officer. Missing a payment can hurt your credit and lower your chances of qualifying for another loan, credit card, or home loan later in life.

Even though loans can help you buy something big, they can also hurt you in the end. You need to be sure you can afford to pay off the loan every month so you don't get weighed down by the interest rates and can afford other necessities like groceries and bills.

BUYER'S REMORSE

Buyer's remorse is a feeling that occurs after you've gone on a shopping spree and regret spending money later on. We've all been there. You begin to ask yourself, "why did I buy that? I don't even need it!" Read on for tips on how to avoid buyer's remorse, especially during the holidays.

HOW TO AVOID BUYER'S REMORSE

- 🕒 Leave your money at home when you go to the mall with friends OR only bring enough money for snacks.
- 🕒 If you see something you "want," wait a day or two to see if you still want it or don't need it.
- 🕒 Have a purpose. Think about that Xbox or phone you're saving for. You don't want to spend your money on something else!

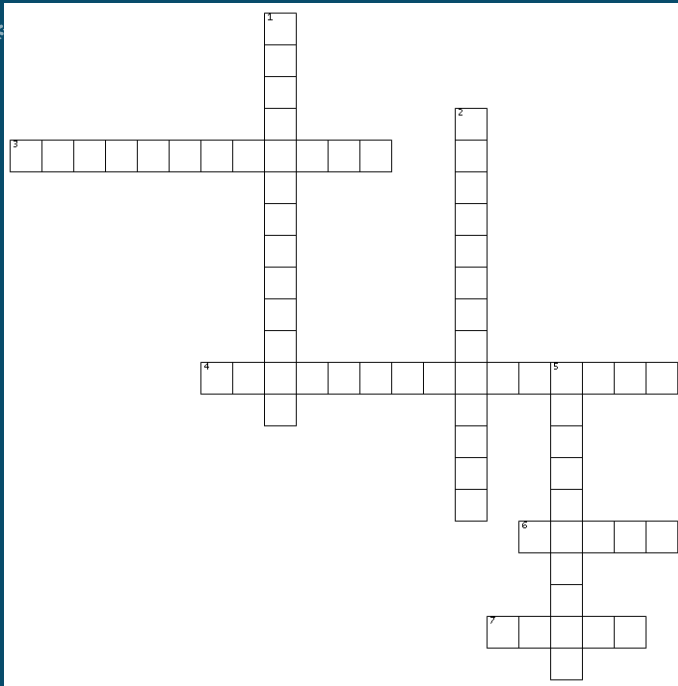


So why do we buy on impulse? You can blame **Positioning Pros** – a marketing ploy store managers use so we can buy more. They use **logic, psychology, and profitability (financial gain)** to determine where to place their products so we're bound to see them and are more likely to buy it.

So you end up buying stuff like this that you don't need or want...



So... How do you avoid this?



DOWN

1. Feeling guilty after buying an item.
2. Another word for Financial Gain.
5. Scientific study of the human mind and its functions.

ANSWERS CAN BE FOUND IN THIS NEWSLETTER

ACROSS

3. Fee you have to pay when you borrow money.
4. Marketing ploy used by store managers to convince you to purchase an item.
6. You borrow this (Usually it's money).
7. Store owners use this way of thinking to get customers to buy more.

CHANCE TO WIN \$50!

Parents: We're accepting Fall semester report cards for our Jan. 15, 2022 Good Grades Drawing. Submit your child's report card before Jan. 15 for their chance to win \$50 and a New Wave Saver Backpack!

A/B report cards can be turned in at any time and at any branch drive thru, placed in our Night Drop Box, or emailed to marketing@newhcu.org.
(If you email your report card, make sure you do NOT include any personal information)